

Wealth Management and Unit Registry Solution for a Leading European Financial Platform Provider

Overview of the Client

Our client is a leading European wealth management solution provider, specializing in delivering digital solutions to fund platforms and wealth managers. They operate across collective investment, savings products, retirement, and discretionary investment markets.

Their diverse clientele includes investors, broker-dealers, stock exchanges, market makers, investment advisory firms, investment managers, regulatory bodies, tax interfaces, and accounting and custodian service providers. The client's main goals are enhancing operational efficiency and mitigating risks.

Partnership with Hengtian

Hengtian partnered with the client to integrate their platforms and mobile applications with intelligent business process management systems. The goal was to streamline operations, increase efficiency, and ensure compliance with regulatory standards. Hengtian's customized software solutions helped the client deliver seamless and secure services to financial services participants in their ecosystems.

Services Provided

Offshore IT Solution Services:

Since 2015, Hengtian has been delivering offshore IT solutions in savings, investment, and retirement products, including:

1) Unit Registry Management



- 2) Corporate Actions Management**
- 3) Multi-channel Intermediary/Broker Management**
- 4) Portfolio Modelling and Rebalancing Management**
- 5) Bespoke Operational Process Modeling**
- 6) Trade Order and Settlement Management**
- 7) Cash Receipt and Clearance Management**
- 8) Real-time Trade Straight-Through-Processing**
- 9) Unit Registry Accounting Management**

Project Delivery

Over 50 Hengtian employees have been engaged in these projects across various functional teams, including:

- 1) Product R&D Team**
- 2) New Client Development Team**
- 3) New Product Delivery Team**
- 4) Quality Assurance Team**
- 5) Production Support Team**
- 6) Performance Tuning Team**



Despite the minimal business and technical training received and the complexities of legacy systems, Hengtian successfully delivered over five technical solutions, including:

- 1) New client/product development and delivery**
- 2) Creation of an automation test framework**
- 3) Performance analysis and tuning solutions for existing systems**
- 4) MVP prototype development for AU and UK standard offerings**

Hengtian created a single customer-centric interactive view of diversified portfolios and products for individual investors, pension participants, investment managers, and product service providers.

Highlights of the Hengtian Solution

Flexible Project Delivery

Management of fully functional teams and a trusted risk control mechanism.

Highly Professional Project Governance Process

Procedures, tools, and templates implemented in full compliance with CMMI5 (Capability Maturity Model Integration), ensuring timely, high-quality delivery within budget.

Voice of the Client

The Senior Director praised Hengtian's ability to deliver quality outcomes efficiently:



"I am extremely grateful to you all in this program for the outcome here. It's simply stellar. After talking about it for 4 years, in the end, we went from start to finish in around 9 months. You have ALL done amazing work coming into production a full month earlier than the planning said was possible. We really appreciate it has been a thoroughly exhausting piece of work with extremely complex components, so you should all be very proud."

Working in Partnership

The collaboration between Hengtian and the client highlights how a diverse range of skills can deliver results across all areas of a business efficiently. Hengtian's ability to leverage expertise from various fields has resulted in increased efficiency across several business areas. The client is now well-positioned to achieve its business goals and can be confident that continued collaboration will foster further innovation.

