

About the Client

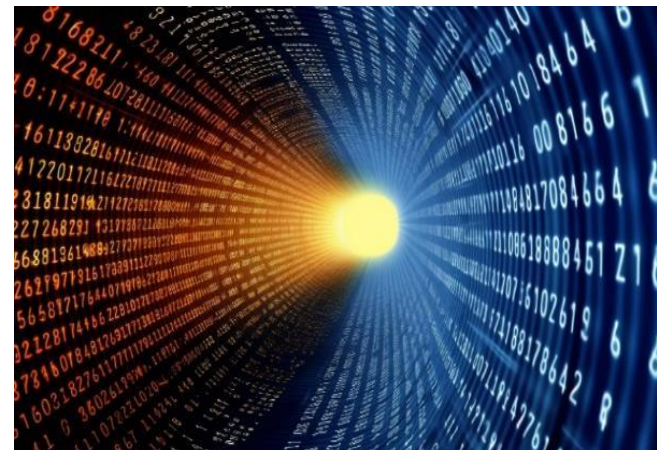
The client is an IT company based in Silicon Valley, USA. It was dedicated to the research and development of high-performance data access technology.

Cooperation Background

The collaboration was established in 2008. Hengtian was responsible for the development, testing, research and marketing of the client's products.

Achievements

- Hengtian team takes the full responsibilities of the client's product development, not only day-to-day product deliveries, but also the resolutions to the technical challenges, improving the performance indicators of the client's products by dozens of times, and empowered its huge market competitiveness.
- Following BOT model, this ultimately helped the client join the team of global leaders in the flash memory industry.



Voice of the Client

“We sees Hengtian not as just an outsourcing vendor, but rather as a strategic partner. Their high quality services, English capable resources, university background, proximity to the financial industry, and Chinese domestic market access have made Hengtian invaluable to the growth of our business.”

— CEO of the Client