

About the Client

The client is a US-based top **investment advisor** that helps more than 350 of the world’s leading institutional investment managers improve their portfolio performance by providing effective global buy and sell recommendations, customized independent research and market advice in a timely manner.

Cooperation Background

Since 2008, Hengtian has provided **offshore delivery services and onsite SMEs** to support various business lines of the client.

Services Provided

- Multiple platforms development and maintenance, including desktop, web, and mobile applications
- System migration and refactoring
- Database administration
- Client project deliveries and support
- New product research and development
- Project management with multi-national teams across the US, India and China



Voice of the Client

“Hengtian team is my most favorite offshore team overall.”

——Product Manager

About the Client

The client is headquartered in the US and is one of the world's largest bond brokerage companies with branches in over 12 countries.

Cooperation Background

Since 2010, Hengtian has built an enterprise system platform and reporting system of investment risk control for the client, which aims to build a unified reporting center to integrate and manage all investment reporting systems.

Services Provided

- Diversified database supports
- Data processing and calculation
- Business logic and standardized services
- Diversified reports and data presentation

Team Size

Nearly 40

Cooperation Model

Offshore R&D center



Voice of the Client

“We heard that the demo for the portfolio manager worked very well. Congratulations on your high-quality delivery. We’re also very proud of you for your excellent performance in the past 5 weeks.”

—— Vice President of the client

About the Client

The client is a world-leading financial asset service provider.

Cooperation Background

Since 2001, Hengtian has successfully helped the client to establish and expand its Hangzhou office into the largest office outside its headquarters in Boston, Massachusetts through “build and transfer”. This office provides ITO and BPO services.

Services Provided

Hengtian has provided the client with system development and maintenance services, software testing, system migration, technical support and IT infrastructure support, covering custody, foreign currencies, bonds (stocks), fixed-income and funds.

Team Size

600+

Cooperation Model

Joint construction of a R&D center



Voice of the Client

What started as a small, offshore R&D facility is now our full-fledged technology center (TC) in China that has re-engineered more than 100 of its legacy applications. The increased productivity has delivered more benefits than the labor arbitrage alone ever could.

— Client Executive Vice
President & CTO

About the Client

The client is a **pioneering technology company** dedicated to transforming the financial relationship businesses have with their customers. It serves customers in financial assessment, debt & insolvency, collection & payments, lending and other businesses to create and deliver solutions that improve the financial well-being of millions of people and engagement and outcomes across collections and recovery.

Services Provided

Since 2022, Hengtian has provided **a full range of business services** including:

- development and maintenance of multiple platforms
- system migration and reconstruction
- customer project delivery and technical support

Throughout the cooperation with the client, Hengtian team responds to clients’ needs and provides tailored solutions and technical support accordingly.



Voice of the Client

“We chose Hengtian as we were keen to utilize their rich experience, and enjoy the accurate technology solutions they offer, Thanks to the efforts of Hengtian team so that our system can be successfully and efficiently completed development and have stable maintenance.”

— Program Manager

About the Client

The client is a world’s leading provider of technical service solutions, providing processing, interaction and protection of customers’ commercial information for clients of asset management, stock, pension, insurance, healthcare and other fields.

Cooperation Background

Since 2008, Hengtian has provided the client with comprehensive offshore technical services: system development, testing, system re-engineering, system migration, product support, localization, R&D, etc.

Services Provided

Hengtian re-constructed the interactive website of pension management for employers and employees to create and check retirement plans. In face of the complex legacy financial systems and intricate roles of distributed collaborative development, Hengtian adopted stable framework to enhance the performance of legacy systems and re-designed the website interface. Hengtian has also achieved stable integration of front-end development and mainframes of offshore teams in other countries to improve efficiency. The CMS visualization system has been developed for users to add custom information.

Team Size

60+



Voice of the Client

“I am very impressed that the analysts and technicians could deal with complex issues with profound and professional knowledge. The team had already come up with a best plan before their development instead of following the standards blindly, which made them distinctive.”

—— Project Manager of the client

About the Client

The client is a leading provider of life and pension solutions in Europe.

Cooperation Background

Since the cooperative relationship been established in 2010, Hengtian has provided insurance product solutions, covering life insurance, pension, annuity and related business.

Service Provided

Business analysis, architecture design, research and development, quality assurance, maintenance and support etc. With in-depth knowledge of the insurance business and solid technical capabilities, our project delivery team helped our client to deliver a number of major projects on time, which have been launched successfully and with high quality.

The core system we built is a desktop application by using Windows Form technologies with key technical features including C#.NET, SQL Server, WCF-based C/S Architecture, Multi-tenancy support etc. The team worked closely with the client to design and implement various technical solutions. We solved the compatibility problem of running the application on various Windows Operation System versions and provided best experience to the end users.

Team Size

100+ team members



Voice of Client

“All the internal and external teams have played a very important role in bringing the project to this stage, and I would like to thank you all for working hard to overcome the various challenges and achieve the successful delivery of the project.”

—— Program Manager

About the Client

The client is a world’s leader in automobile engines and auto parts industry, a Fortune Global 500 company, and a significant contributor to Industry 4.0.

Cooperation Background

Assist the client in the development of Industry 4.0 core smart manufacturing system: smart monitoring system and smart Kanban system. Adopt BPM and BRM for customized development to ensure the stability.

Services Provided

- Smart monitoring system: To monitor various data in the production of the factory, including production data of production lines and testing data of testing machines.
- Smart Kanban system: To conduct real time management over production lines by replacing the paper Kanban systems with smart electronic ones.



Voice of the Client

“After discussing with our colleagues in Purchasing Department, we agreed that this smart Kanban system presentation was very successful. Please allow me to express my gratitude to your great contributions.”

——Director of the client

About the Client

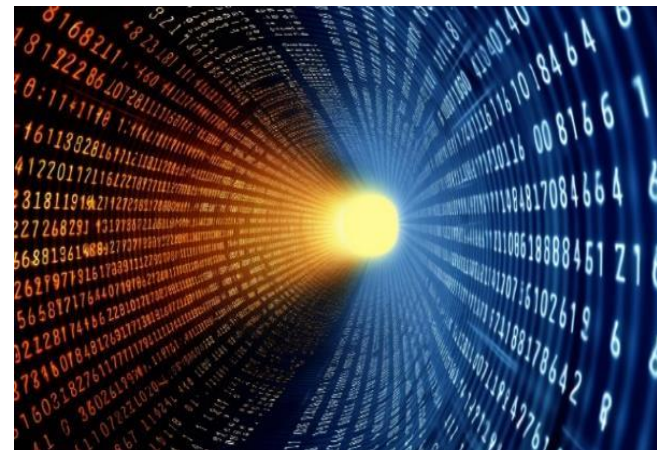
The client is an IT company based in Silicon Valley, USA. It was dedicated to the research and development of high-performance data access technology.

Cooperation Background

The collaboration was established in 2008. Hengtian was responsible for the development, testing, research and marketing of the client's products.

Achievements

- Hengtian team takes the full responsibilities of the client's product development, not only day-to-day product deliveries, but also the resolutions to the technical challenges, improving the performance indicators of the client's products by dozens of times, and empowered its huge market competitiveness.
- Following BOT model, this ultimately helped the client join the team of global leaders in the flash memory industry.



Voice of the Client

“We sees Hengtian not as just an outsourcing vendor, but rather as a strategic partner. Their high quality services, English capable resources, university background, proximity to the financial industry, and Chinese domestic market access have made Hengtian invaluable to the growth of our business.”

— CEO of the Client